

Pedro A. Rueda

Mercantil/Fusiones y Adquisiciones
y Capital Riesgo - Socio

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Formación

Licenciado en Derecho por la Universidad Complutense de Madrid

LL.M. por la University of Pennsylvania School of Law

Áreas de práctica

Fusiones & Adquisiciones

Capital Riesgo

Societario

Mercado de Capitales/Valores

Idiomas

Inglés, francés y español



Socio, fundó en 1994 Araoz & Rueda junto con Alejandro Fernández de Araoz. Fue asociado en el Departamento de Fusiones y Adquisiciones de Gómez-Acebo & Pombo (Madrid, 1987-1994) donde fue promocionado a Socio en 1994, después de haber pasado un año como asociado del Departamento de Fusiones y Adquisiciones en Skadden, Arps, Slate, Meagher & Flom, Nueva York.

Su práctica se centra en el área de Fusiones y Adquisiciones, área en la que cuenta con una dilatada experiencia en el asesoramiento a todo tipo de clientes industriales y financieros, tanto desde el lado comprador como vendedor, en joint-ventures, escisiones, fusiones y adquisiciones de empresas, incluyendo tanto ofertas públicas de adquisición y venta así como compras de activos.

PEDRO A. RUEDA

2021

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Pedro A Rueda



SELECCIÓN DE RECOMENDACIONES:

Chambers Global Guide 2021, "Highly Recommended Individual" in Corporate/Mergers and Acquisitions. Solid reputation in the mid-cap M&A market. Regularly assists international companies and funds with inbound investment. Popular choice for foreign law firms looking either to refer key clients to a smaller Spanish firm or to work together on transnational M&A projects. Adept in managing the sale of vast real estate portfolios for funds. Client portfolio comprises entities from the life sciences, transportation and TMT sectors.

Clients say the experienced team provides an "extraordinary service and very good work" when handling corporate matters".

Other interviewees say: "They have everything you need from a boutique. They are reachable and personal, a great firm to deal with."

Pedro Rueda (Tier 2) leads the team and enjoys a strong reputation as "a very good lawyer and impressive individual." He is well equipped to advise on acquisitions and sales of Spanish companies, as well as advising domestic private equity funds on cross-border transactions".

Chambers Global Guide 2020, "Highly Recommended Individual" in Corporate/Mergers and Acquisitions. Araoz & Rueda maintains a consolidated reputation in the mid-cap M&A market. Regularly assists international companies and funds with inbound investment.

Popular choice for foreign law firms looking either to refer key clients to a smaller Spanish firm or to work together on transnational M&A projects. Client portfolio comprises entities from the life sciences, transportation and TMT sectors.

The firm garners praise for its **"great experience,"** with one source adding that it is **"a classic boutique for M&A."**

Clients find further value in the team's **"immediate response and absolute availability."**

Pedro Rueda (Tier 2) leads the team and enjoys a strong reputation as **"an excellent lawyer."** He offers significant experience in the acquisition and sale of Spanish companies, as well as advising domestic private equity funds on cross-border transactions.

The EMEA Legal 500 2020, "Recommended Individual" in Corporate/Mergers and Acquisitions. The 'engaged, motivated and committed' Araoz & Rueda is a 'boutique and specialized firm that provides very unique M&A and corporate services'. The practice handles the spectrum of transactional and corporate work, across sectors including pharmaceuticals, construction, media, logistics and renewable energy.

The team is co-led by **Pedro Rueda**, who has experience advising industrial and financial clients on behalf of the buyer and the seller; Israel de Diego, who is active in domestic and cross-border matters; and M&A and capital markets specialist Alejandro Fernández de Araoz.

Testimonials:

"Quick understanding of customer needs. Very good management of equipment and resources"

"True attention to details regardless of the size of the deal"

"Good understanding of what metrics are important for the sector and for the deal itself"

"The firm has good knowledge and vast experience in capital markets and M&A"

"They prove to be fast, responsive, and provide valuable advice and excellent negotiation skills"

"The team is extremely committed and results oriented"

"They are really committed, extremely efficient and very knowledgeable lawyers to rely on"

IFLR 1000 2020, "Recommended Individual" in Corporate/Mergers and Acquisitions. Araoz & Rueda is recognized across all financial and corporate areas. The M&A team represented acquirers on deals in the pharmaceutical, energy, beverage, communication, health, construction, transportation and financial services industries. Partners **Pedro Rueda**, Alejandro Fernández de Araoz and Israel de Diego are **highly recommended.**

Testimonials:

"I have a good impression of Araoz & Rueda's work. Among its strengths I would like to stress that they follow the process very close to the client"

"It is a very good firm, I would like to point out the partners' involvement since the very beginning of any M&A process assessment"

"The firm's strengths are efficiency and agility"

"The firm has deep knowledge of the needs of the customer. The partners are at front line, flexible and facilitators".

Chambers Global Guide 2019, "Highly Recommended Individual" in Corporate/Mergers and Acquisitions. Interviewees report the team to be **"helpful, knowledgeable, efficient and proactive."**

Pedro Rueda (Tier 2) is regarded as **"a strong and disciplined negotiator"** who **has the ability to "cut through to the point of the issue."** He acts on both the buy and sell sides of cross-border M&A transactions, including splits, acquisitions and joint ventures, and is notably active in the financial and industrial spaces.

IFLR 1000 2019, "Recommended Individual" in Corporate/Mergers and Acquisitions. The partners **Pedro Rueda** and Alejandro Fernández de Araoz receive strong recommendations **"Focused on closing deals while ensuring customer's interest as much as possible"** **"It provides high-quality service and delivers on time."**

The EMEA Legal 500 2019, "Recommended Individual" in Corporate/Mergers and Acquisitions. The 'always available' Araoz & Rueda **'understands its client's needs and tries its best to reach them'**. The group frequently handles cross-border transactions: it advised German pharmaceutical company Dermapharm on the acquisition of Trommsdorff from Ferrer, and assisted French nursing home group Orpea Group with the acquisition of psychiatry centre Clínica López Ibor.

Partner **Pedro Rueda** heads the corporate and M&A team, which saw the addition of Israel de Diego from Baker McKenzie in November 2017.

Chambers Global Guide 2018, "Recommended Individual" in Corporate/Mergers and Acquisitions. Regularly advises international and domestic clients on mid-cap cross-border sales and acquisitions. Notable expertise in the pharmaceutical and healthcare sectors.

Pedro Rueda (Tier 2) consistently attracts superb praise for his work on mid-cap M&A mandates. "I can pick up the phone and call Pedro and he's 100% up to date on every bit of advice we have had," says one interviewee, while another adds: "He's involved in everything and can spot issues in the contracts in seconds." Sources also draw attention to his English language skills and his experience in handling cross-border transactions.

Chambers Global Guide 2017, "Recommended Individual" in Corporate/Mergers and Acquisitions. The firm maintains a consolidated reputation in the mid-cap M&A market, habitually advising Spanish and foreign clients with cross-border transactions. The team is particularly active in sectors such as pharmaceuticals, energy, media, transport and logistics.

"A prompt and effective team, I find them to be technically excellent and responsive"
They have good knowledge of other jurisdictions and are great in negotiations"

Sources widely consider **Pedro Rueda** (Tier 2) to be a "pragmatic and efficient" practitioner who has "great language and negotiation skills". As head of the department, he has extensive experience in M&A, joint venture and other corporate matters. He regularly works with clients in the financial and industrial sectors.

The EMEA Legal 500 2017, "Recommended Individual" in Corporate/Mergers and Acquisitions. Led by **Pedro Rueda**, Araoz & Rueda's corporate team excels at advising foreign investors and Spanish corporations on significant transactions. Francisco Solchaga is also noted.

The EMEA Legal 500 2016, "Recommended Individual" in Corporate/Mergers and Acquisitions. Under the leadership of **Pedro Rueda**, Araoz & Rueda has built a significant reputation in private equity work, and regularly acts for foreign investors and Spanish corporations in significant acquisitions and divestments.

Chambers Global Guide 2016, "Recommended Individual" in Corporate/Mergers and Acquisitions. Compact Madrid team with a consolidated reputation in the midcap M&A market. Assists Spanish and foreign corporate clients with cross-border deals.

"A boutique firm with specialized lawyers who are focused on clients' needs". "I value the lawyers' excellent treatment of the client and the defence of the clients' needs".

Clients appreciate that **Pedro Rueda** (Tier 2) "handles the work himself and if you call you always get an answer from him directly." He has a long-standing reputation among peers as an experienced corporate and M&A lawyer working for mid-sized and some larger Spanish industrials. One source further notes **Rueda's** ability to "resolve conflicts and find solutions".

The EMEA Legal 500 2016, "Recommended Individual" in Corporate/Mergers and Acquisitions. Under the leadership of **Pedro Rueda** and Francisco Aldavero, Araoz & Rueda has built a significant reputation in private equity work, and regularly acts for foreign investors and Spanish corporations in significant acquisitions and divestments.

The EMEA Legal 500 2015, "Recommended Individual" in Corporate/Mergers and Acquisitions. Foreign mid-market investors and Spanish corporates instructed the team on a number of acquisitions and divestments. The group acted for 3i on the €590m sale of its stake in Everis to NTT. **Pedro Rueda** and Francisco Aldavero are the practice co-heads.

Chambers Global Guide 2015, "Recommended Individual" in Corporate/Mergers and Acquisitions. Practice head **Pedro Rueda** (Tier 2) has extensive experience across joint ventures, M&A transactions and sales of assets.

The EMEA Legal 500 2014, "Recommended Individual" in Corporate/Mergers and Acquisitions. Araoz & Rueda's name partner **Pedro Rueda** is 'a very able, personable and extremely well-trained professional'.

Chambers Global Guide 2014, "Recommended Individual" in Corporate/Mergers and Acquisitions. Practice head **Pedro Rueda** receives strong market feedback: "He's an extraordinary lawyer. Technically his advice is impeccable, he's very involved in the deals and his professionalism and rigour are exceptional".

Chambers Global Guide 2013, "Recommended Individual" in Corporate/Mergers and Acquisitions. Practice head **Pedro Rueda** (Tier 2) impresses clients with his strong commercial sense and negotiation skills: "He has excellent chemistry with everyone, from clients to shareholders. He can see situations from everyone's point of view."

The EMEA Legal 500 2012, "Recommended Individual" in Corporate/Mergers and Acquisitions. "Excellent boutique, very strong in the M&A/Private Equity area". **Pedro Rueda** is "one of the best lawyers in Madrid".

Chambers Global Guide 2011, "Recommended Individual" in Corporate/Mergers and Acquisitions. **Pedro Rueda** (Tier 2) is highly recommended, with a demonstrated cross-border M&A expertise.

Chambers Global Guide 2010, "Recommended Individual" in Corporate/Mergers and Acquisitions. **Pedro Rueda** (Tier 2) is lauded for "being so easily able to put himself in the client's shoes".

The EMEA Legal 500 2010, "Recommended Individual" in Corporate/Mergers and Acquisitions. "Pedro Rueda is a tough and skilled negotiator".

IFLR 1000 2010, "Recommended Individual" in Corporate/Mergers and Acquisitions. Working with Araoz & Rueda was excellent. **Pedro Rueda** is bright. This is as good a firm as you can get in the local market."

Chambers Global Guide 2009, "Recommended Individual" in Corporate/Mergers and Acquisitions. **Pedro Rueda** (Tier 2) knows the market like the back of his hand and can adapt to his clients' needs."

Chambers Global Guide 2008, "Recommended Individual" in Corporate/Mergers and Acquisitions. "Forceful and hard-working **Pedro Rueda** (Tier 2) is known for his fantastic negotiation skills and experience".

Chambers Global Guide 2007, "Recommended Individual" in Corporate/Mergers and Acquisitions. **Pedro Rueda** (Tier 2) is a superb and vastly experienced M&A lawyer who is permanently focused on closing the deal".

Chambers Global Guide 2015, "Recommended Individual" in Corporate/Mergers and Acquisitions. "Tier" 2 (of 5). Practice head **Pedro Rueda** has extensive experience across joint ventures, M&A transactions and sales of assets.

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IFLR 1000 2010, "Recommended Individual" in Corporate/Mergers and Acquisitions. "Tier" 3 (of 4): "Working with Aroz & Rueda was excellent. **Pedro Rueda** is bright. This is as good a firm as you can get in the local market."

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"Tier" 2 (of 4): "**Pedro Rueda** knows the market like the back of his hand and can adapt to his clients' needs."

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