

Jesús Conde

Socio - Inmobiliario

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Formación

Licenciado en Derecho por la Universidad Pontificia de Comillas (ICADE), 1996. Mención especial Matrícula de Honor.

Área de Práctica

Inmobiliario

Idiomas

Inglés y español



Socio del Departamento Inmobiliario de Araoz & Rueda desde 2016, se incorporó al despacho tras siete años como socio del Departamento Inmobiliario de Baker McKenzie (2009-2016).

Jesús inició su práctica como abogado asociado en Uría Menéndez (1996-1999) en las áreas de inmobiliario, mercantil y administrativo, para unirse posteriormente a Freshfields Bruckhaus Deringer (1999-2009), donde alcanzó la categoría de asociado senior del Departamento Inmobiliario.

A lo largo de su trayectoria Jesús ha participado en proyectos de estructuración, negociación y ejecución de operaciones inmobiliarias internacionales, incluyendo aspectos civiles-mercantiles, urbanísticos y administrativos, entre los que se encuentran procesos de subasta de compraventa de activos inmobiliarios y operaciones de sale & lease back en inmuebles industriales y comerciales. Además ha realizado arrendamientos complejos de oficinas y locales en centros comerciales y financiación progresiva de activos inmobiliarios.

JESÚS CONDE

2021

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SELECCIÓN DE RECOMENDACIONES:

Chambers Europe Guide 2021, "Recommended Individual" in Real Estate. Jesús Conde advises on restructuring matters, along with planning and administrative issues. One interviewee regards Conde as "a reliable and decisive lawyer, who perfectly handles issues and provides viable solutions."

Chambers Europe Guide 2020, "Recommended Individual" in Real Estate. Jesús Conde of Araoz & Rueda receives recognition in the market, with one client stating: "He helps to narrow the issues, putting himself in the counterparty's shoes and pre-empting issues, finding alternative solutions."

The EMEA Legal 500 2020, "Highly Recommended Individual" in Real Estate. Araoz & Rueda specializes in matters with an urban planning component, particularly in the acquisition and sale of REOs and asset portfolios. The firm has experience advising investors, developers and financiers on a range of real estate matters in Spain and abroad. Practice head Jesús Conde is known for his expertise in the restructuring, negotiation and execution of international real estate transactions, as well as planning and administrative issues.
Testimonials:

"Jesus Conde is always available and always delivers on time despite tight schedules, with a very practical and useful approach that takes into account the other party's potential point of view"

"Strong expertise in real estate and administrative law in both the senior and junior ranks"

"The analytical approach, availability, and long-lasting engagement of the Araoz team is superb"

"A detailed, analytical approach and a powerful strategic vision"

"They have raised topics in a timely manner and driven conversations and SPA drafts to limit our liability as the seller"

"They have done an excellent job"

Chambers Europe Guide 2019, "Recommended Individual" in Real Estate. **Jesús Conde** of Araoz & Rueda frequently represents Spanish and international investors and asset managers in transactional real estate mandates. He also assists retail clients with complex lease negotiations. **"He's a very commercially minded lawyer who gives good support to our business"**, says one source.

Chambers Europe Guide 2018, "Recommended Individual" in Real Estate. Sources say that **Jesús Conde** of Araoz & Rueda has a **"high level of understanding of the problems that can arise on a deal"** and offers **"professionalism and kindness in equal parts."** He has a broad real estate practice that includes the negotiation of lease agreements and construction contracts.

The EMEA Legal 500 2018, "Recommended Individual" in Real Estate. Araoz & Rueda's practice was strengthened by the hire of **Jesús Conde** from Baker McKenzie. Clients include Kefren Capital, Moraval Group and Spotify Spain.

Chambers Europe Guide 2017, "Recommended Individual" in Real Estate. **Jesús Conde** recently joined Araoz & Rueda. His practice includes advising on transactional instructions as well as mandates concerning the outsourcing of real estate management. Interviewees recommend him because **"he is diligent and he knows what he is doing"**.

Chambers Europe Guide 2016, "Recommended Individual" in Real Estate. **Jesús Conde** is a new addition to the Araoz & Rueda team. He focuses on real estate acquisitions, office and retail complex leases, and sale and leasebacks. Clients describe him as **"friendly and understanding"** **"professional and quick"** and **"there for his clients 24/7 if need be."**