



ABOGADOS
ARAOZ & RUEDA

THE LEGAL 500 EMEA 2021

**THE LEGAL 500 EMEA 2021 RECOMIENDA A
ARAOZ & RUEDA EN:**

PROJECTS AND ENERGY

BANKING AND FINANCE

(Tier 5)

The 'professional' and 'efficient' team at **Araoz & Rueda** advises on a range of finance matters, including corporate, structured, acquisition, project and real estate. As well as providing regulatory expertise, the firm is strong in syndicated financing, debt restructuring, distressed debt issues and litigation in the area. 'Standout' partner **Rafael Bazán** leads the practice and has 'provided top quality advice for years', particularly in the acquisition and sale of NPLs, REOs and asset portfolios.

Practice head(s):

Rafael Bazán

Other key lawyers:

Javier Sánchez; Alejandro Fernández de Araoz

Testimonials

'**Araoz & Rueda** is knowledgeable, provides swift responses, is dedicated and proactive.'

'Experience and technical knowledge in the operations that are entrusted to them. Also important is the availability and accessibility of team members.'

'General knowledge, in addition to being a specialist in the banking business and its regulation.'

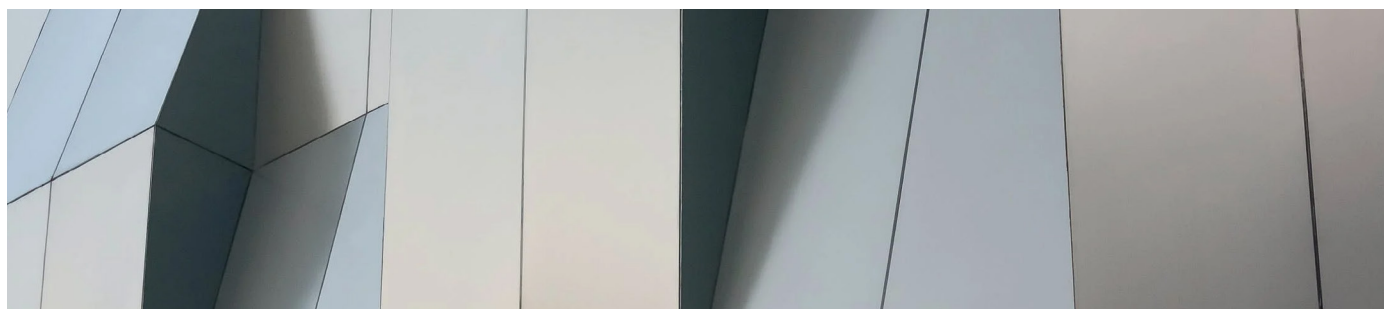
'**Alejandro Fernández de Araoz** and **Rafael Bazán** have contributed both their experience and knowledge of the matters they had to deal with as well as high availability and a great capacity for adaptation and problem solving.'

'Superb knowledge and profile.'

'Most reliable. Would recommend **Araoz & Rueda** any day of the week.'

'Most professional, friendly, efficient.'

'**Rafa Bazán** is a stand out partner who has provided top quality advice for years.'



COMMERCIAL, CORPORATE AND M&A

(Tier 3)



Corporate and M&A remains at the core of **Araoz & Rueda's** service offering; it is well versed in transactions in the healthcare, food and beverage, life sciences and renewable energy sectors, among others, where it acts of domestic and international clients alike. The partner-level team expanded with the promotion of corporate and energy specialist **Laura Vintanel** to partner in 2020, and **Guillermo Bueno** in 2021. She joins practice head **Pedro Rueda, Israel de Diego, Alejandro Fernández de Araoz** and **Francisco Solchaga**.

Next Generation Partners

Guillermo Bueno - Araoz & Rueda

Practice head(s):

Pedro Rueda; Israel de Diego; Alejandro Fernández de Araoz

Other key lawyers:

Laura Vintanel; Francisco Solchaga; Guillermo Bueno; Vicente Paramio

Testimonials

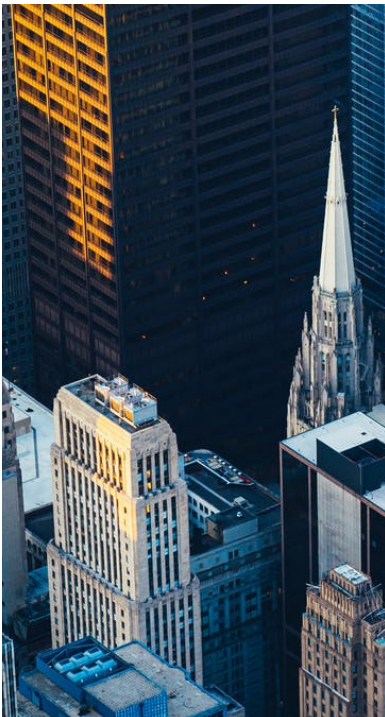
'Team totally dedicated to providing customer service, prioritizing this over purely economic criteria.'

'Full dedication of the entire team involved in each operation, including the responsible partners.'

'The experience we have had with the **Araoz & Rueda** team has been spectacular. We have felt supported and advised at all times over several months in a complex process that was carried out by several bands. The support and involvement of the team has been fundamental and decisive in the negotiation process that we have carried out, the knowledge they have when negotiating and the experience has been a very important part of our success.'

COMMERCIAL, CORPORATE AND M&A

(Tier 3)



'The speed with which they have understood our situation in a complex process and the way in which they have been able to turn around a negotiation that was already started, redefining the forms, setting the times and channeling it within an international context, but above all, all the great experience, determination and knowledge that they have shown throughout the process. It was a complete success to put ourselves in their hands.'

'Active involvement and closeness of the whole team, which is totally client business focussed; deep knowledge of the subjects. They are experts in M&A deals. Team is fully available and committed.'

'**Israel de Diego** has high-level expertise and great negotiation skills and build good relationships with counterparties. She has sound knowledge and problem-solving abilities, as well as an optimistic attitude.'

'**Vicente Paramio** is an outstanding lawyer: accessible, service oriented and provide always reliable advice.'

'**Guillermo Bueno**: Excellent professional, with outstanding technical knowledge and business and commercial skills. Their availability and customer service are extraordinary.'

DISPUTE RESOLUTION

(Tier 4)

The highly regarded practice at **Araoz & Rueda** handles a range of corporate and commercial litigation, as well as international arbitration. The firm is frequently involved in assignments related to post-acquisition disputes and shareholder or joint venture conflicts. Other areas of expertise for the firm are disputes in the energy and mining sectors, and it has particular experience in expropriation proceedings linked to the

development of new infrastructure. **Eduardo de León** leads the team and advises clients in domestic arbitration, notably in matters involving administrative law and related proceedings. Also noted is **Alejandro Fernández de Araoz**, who has 'exceptional strategic vision, extremely effective pleadings and excellent knowledge'.

Practice head(s):

Eduardo de León

Other key lawyers:

Alejandro Fernández de Araoz; Ángel Freire

Testimonials

'Multidisciplinary approach (corporate and litigation). Exceptional strategizing and delivery of strategy both in corporate matters and in litigation.'

'**Alejandro Fernández de Araoz**: totally dedicated, fully hands-on. Exceptional strategic vision. Extremely effective pleadings. Excellent knowledge of local legal and business scene.'

'**Angel Freire**. Excellent legal knowledge and brief writing. Always available, exceptional value added.'

'**Araoz & Rueda** is very efficient. They showed themselves very professional and were able to successfully negotiate a settlement. It is good to have such a reliable advisor.'

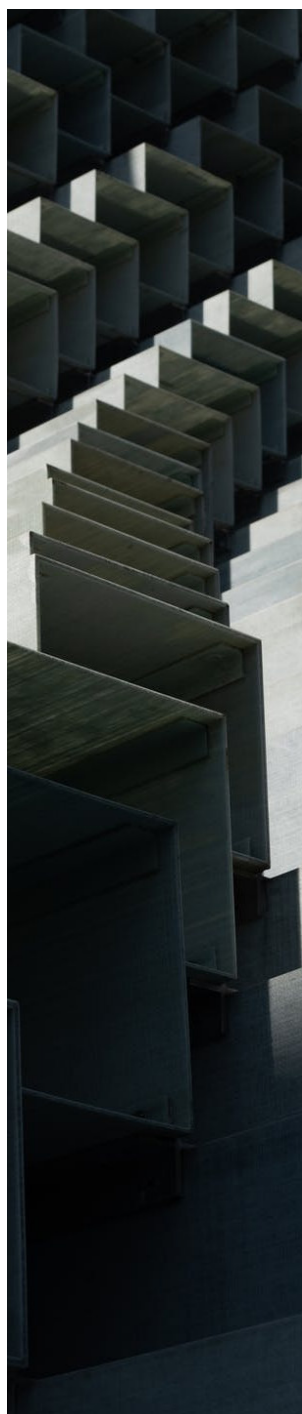
'**Araoz & Rueda** is a strong team in international practice.'

'We have worked with **Eduardo de León** who has given valuable advice on enforcement matters in Spain. He has successfully enforced substantial cost decisions from Swedish court judgments in matters relating to arbitration for a state client of ours. We and the ultimate client are very pleased with the outcome and Mr de León's assistance.'



EMPLOYMENT

(Tier 4)



The restructuring of Michael Kors Spain, as well as a range of work for new domestic clients in the context of the Covid-19 lockdown in Spain, were standout highlights in 2020 for the employment team at **Araoz & Rueda**. **Alfonso Suárez's** broad practice covers the hiring and dismissal of senior executives, modification of employment conditions, workforce restructuring plans and negotiating collective bargaining agreements and strikes. The partner-level team expanded with the promotion of **Clara Mañoso** to the partnership in January 2021.

Next Generation Partners

Clara Mañoso - Araoz & Rueda

Practice head(s):

Alfonso Suárez

Other key lawyers:

Clara Mañoso

Testimonials

'High qualification, client orientation and professionalism.'

'The team is very knowledgeable, has strong customer centricity and acts as genuine trusted advisers.'

'**Alfonso Suárez** and **Clara Mañoso** for their excellent treatment, availability and good focus on the issues.'

'Next to the knowledge of their profession, the professionalism, I would like to mention why I loved also working with this law firm Araoz y Rueda: All lawyers spoke perfect the English language – Thank you!; Always available – I never had the feeling to be a number. There is a human contact.'

'Great reactivity. **Alfonso** and **Clara** always strive to anticipate business needs beyond legal requests sent to them. They are great partners.'

'We collaborate with **Alfonso** and **Clara**. They stand out for their incredible reactivity during the summer or the weekend, which makes them very reliable advisers.'

PROJECTS AND ENERGY

(Tier 4)

Araoz & Rueda is highlighted for its *'great agility and availability, as well as market knowledge and ability to manage agreements'*. The experienced team is led by **Francisco Solchaga** and acts for promoters, contractors, banks, buyers and sellers, and has recently worked with a range of new and longstanding clients on project acquisitions and financing. **Laura Vintanel** was promoted to partner in 2020 and is a key member of the team.

Next Generation Partners

Laura Vintanel - Araoz & Rueda

Practice head(s):

Francisco Solchaga

Other key lawyers:

Laura Vintanel; Jon Ibeas; María Nieto

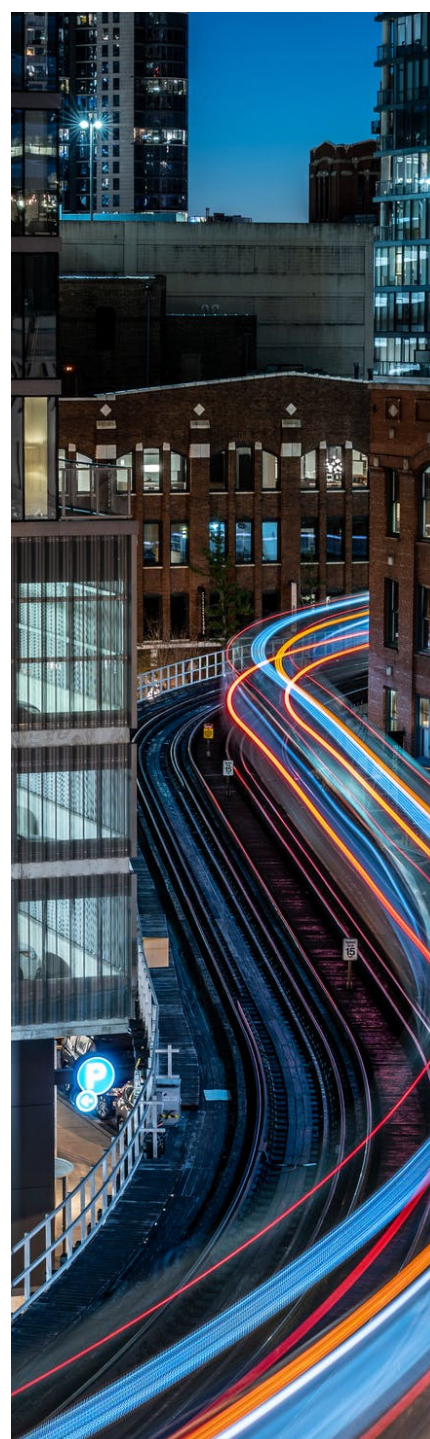
Testimonials

'Their knowledge of the client's needs and their predisposition in the search for adapted solutions.'

'**Paco Solchaga's** versatility makes him stand out from the rest of his competitors.'

'I appreciate their great availability and commitment.'

'**Araoz & Rueda** has a magnificent team that, compared to other firms with which I have worked, has great agility and availability, as well as market knowledge and the ability to manage agreements.'



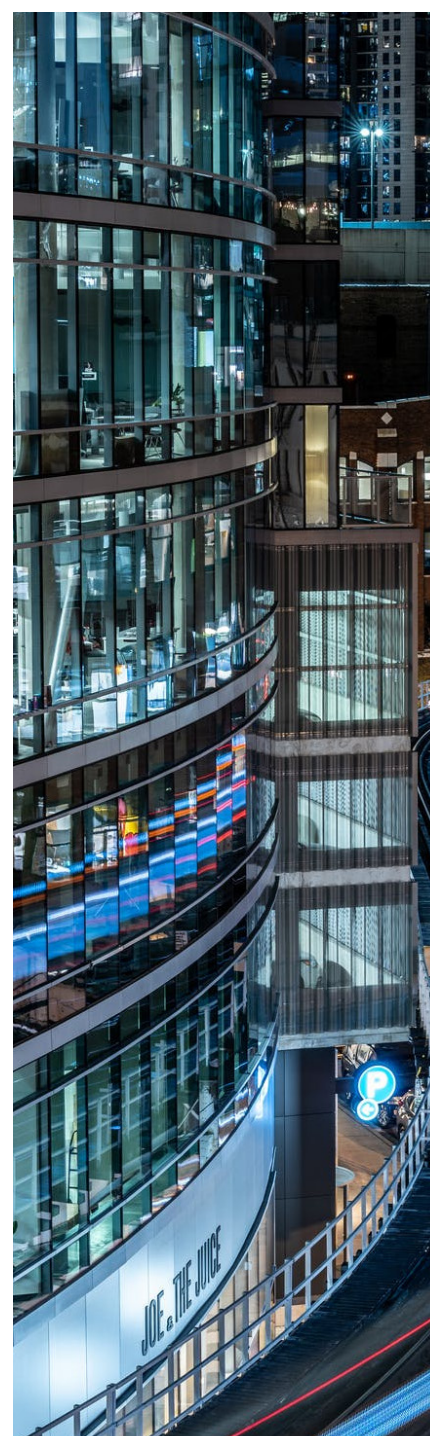
PROJECTS AND ENERGY

(Tier 4)

'**Francisco Solchaga** is a reference in the market, and a professional of recognised prestige among Spanish companies that are in the energy sector. We all highlight their knowledge of the market, accessibility and availability, and ability to negotiate and manage agreements.'

'They need to know very well the steps to take in everything that surrounds renewable infrastructures, especially wind and solar. To be able to advise a client in this area, it is necessary to have a very specialised knowledge since there are many factors that come into play, from the development phase, construction and operation of the facilities.'

'The plus they have is that they are very involved in the energy sector and more specifically in renewable energies. They have highly specialised professionals with extensive experience in the sector, especially **Francisco Solchaga**.'



REAL ESTATE AND CONSTRUCTION

(Tier 5)



The *'professional, available, comprehensive'* real estate team at **Araoz & Rueda** provides clients with 'excellent advice and knowledge of the subject'. The practice specialises in matters with an urban planning component, particularly in the acquisition and sale of secured NPLs, high-end residential assets and sale and leaseback structures. The firm is also increasing its activity in the hospitality, student accommodation, senior living and co-working sectors, as well as advising on the real estate side of solar energy projects. **Jesús Conde** leads the team and handles the restructuring, negotiation and execution of international real estate transactions.

Practice head(s):

Jesús Conde

Testimonials

'The firm is quick to respond. Their suggestions are very rational and to the point, which in turn significantly lowers the risk of failing to reach consensus in a business negotiation. In addition to having a very good understanding of local law, they also have a great sense of what to expect from counterparties leading to swift and practical solutions.'

'It is a team of great professionals, attentive, listening to all our doubts and questions, proactive.'

'Professional, Available, Attentive, Comprehensive and Understandable.'

'Very favorable, excellent advice, efficiency and knowledge of the subject.'

'Honesty, capacity, efficiency and human quality.'

'They all speak perfect English. Their availability. Their human approach, you never feel like a number.'

TAX

(Tier 5)

Active in national and international advisory and transactional tax matters, **Araoz & Rueda** also has experience in tax planning, inspections, disputes and negotiations. Practice head **Javier Prieto** advises on tax issues related to M&A transactions, financing structures and real estate transactions, as well as providing expertise in tax litigation, corporate income tax and tax planning.

Practice head(s):

Javier Prieto

