



Araoz & Rueda

CHAMBERS & PARTNERS EUROPE 2021 RECOMMENDS ARAOZ & RUEDA IN:

CORPORATE / M&A

Pedro Rueda
Alejandro Fernández de Araoz
Israel de Diego
Guillermo Bueno

BANKING & FINANCE

Rafael Bazán

COMPETITION / EUROPEAN LAW

Ainhoa Veiga

EMPLOYMENT

Alfonso Suárez
Clara Mañoso

REAL ESTATE

Jesús Conde

TAX

Javier Prieto

ENERGY & NATURAL RESOURCES

Francisco Solchaga López de Silanes



CORPORATE / M&A · BAND 5

What the team is known for

Solid reputation in the mid-cap M&A market. Regularly assists international companies and funds with inbound investment. Popular choice for foreign law firms looking either to refer key clients to a smaller Spanish firm or to work together on transnational M&A projects. Adept in managing the sale of vast real estate portfolios for funds. Client portfolio comprises entities from the life sciences, transportation and TMT sectors.

Strengths

Clients say the experienced team provides an *"extraordinary service and very good work"* when handling corporate matters.

Other interviewees say: *"They have everything you need from a boutique. They are reachable and personal, a great firm to deal with."*

Work highlights

Represented Kefren Capital Real Estate in the sale of five industrial and logistics properties for EUR57 million to buyers Prologis and Blackstone Group.



PEDRO RUEDA · BAND 2

Pedro Rueda leads the team and enjoys a strong reputation as *"a very good lawyer and impressive individual."* He is well equipped to advise on acquisitions and sales of Spanish companies, as well as advising domestic private equity funds on cross-border transactions.



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Chambers
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2021

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CORPORATE / M&A · BAND 5



ALEJANDRO FERNÁNDEZ DE ARAOZ · BAND 6

Clients are fond of **Alejandro Fernández de Araoz** 's *"great experience and common sense"* in his approach to transactions. He regularly represents clients in M&A deals in the pharmaceutical, renewable energy and financial services sectors.



ISRAEL DE DIEGO · BAND 6

Israel de Diego assists clients from the technology and real estate industries with acquisitions. Clients say: *"He advises according to your needs and adapts to the needs of your company."*



GUILLERMO BUENO · ASSOCIATES TO WATCH

Guillermo Bueno is adept at advising international clients and shareholders on the sale of stakes.



Araoz & Rueda

COMPETITION / EUROPEAN LAW



AINHOA VEIGA · BAND 4

Ainhoa Veiga of Araoz & Rueda regularly advises clients on cartel investigations and merger control proceedings. She also assists with related compliance matters.



Araoz & Rueda

BANKING & FINANCE



RAFAEL BAZÁN · BAND 3

Rafael Bazán earns considerable praise among interviewees for his experience on both the buy and sell sides of NPL transactions. He also advises on refinancing and financing transactions that often fall within the mid-market range. Clients highlight *"his dedication and skill in negotiating with the counterparty."* *"He is extremely responsive and knowledgeable,"* notes another source.



DISPUTE RESOLUTION · BAND 4

What the team is known for

Well-respected boutique that often assists clients with commercial litigation or administrative proceedings, acting for both plaintiffs and defendants. Advises on the termination of contracts, mis-selling claims and real estate disputes, in addition to bankruptcy-related litigation. Has further activity in disputes in the renewable energy sector.

Strengths

Sources report: *"I would highlight the personalised treatment and customer care down to the smallest detail. They stand out for the excellence in the provision of the service."*

Sources praise the firm for its handling of energy disputes, stating: *"I enjoy working with them and they know how to close a good deal."*

Work highlights

Represented the Russian Federation in an appeal seeking the reimbursement of legal costs imposed by the Svea Court of Appeals on Spanish minority shareholders of Yukos Oil Company.



Araoz & Rueda

EMPLOYMENT



ALFONSO SUÁREZ · BAND 4

Alfonso Suárez heads the team at Araoz & Rueda and advises on the dismissal of top managers and handles negotiations for the introduction of new collective agreements. He also assists with cases relating to the termination of agency agreements. One interviewee praises his *"perfect knowledge of our legal position," while another notes his ability to provide a "strategic vision that goes beyond the labour law."*



CLARA MAÑOSO · ASSOCIATES TO WATCH

Clara Mañoso plays a supporting role in the firm's varied contentious and non-contentious employment mandates. Sources say that *"she stands out for her command of the technical topics and her ability to respond quickly."*



Araoz & Rueda

REAL ESTATE



JESÚS CONDE · BAND 5

Jesús Conde advises on restructuring matters, along with planning and administrative issues. One interviewee regards Conde as *"a reliable and decisive lawyer, who perfectly handles issues and provides viable solutions."*



Araoz & Rueda

TAX · BAND 5

What the team is known for

Has notable experience in the appeal of Spanish tax audits. Advises on the tax structuring of mid-cap M&A or real estate transactions. Handles standalone advisory mandates for companies and industry associations seeking to ensure compliance with Spanish tax rules. Also advises on the tax applicable to expatriate employees.

Strengths

Clients highlight *"They are serious and responsible and their work goes into the details of the issues."*



JAVIER PRIETO · BAND 4

Javier Prieto is highly experienced in assisting clients on a variety of tax issues. He is regularly instructed on M&A deals, investment and tax planning of corporates and PE funds. He has additional expertise in advising taxpayers in litigation.



Araoz & Rueda

ENERGY & NATURAL RESOURCES



FRANCISCO SOLCHAGA LÓPEZ DE SILANES · BAND 4

Francisco Solchaga López de Silanes breaks into the rankings due to his activity on transactional mandates for international investment funds and domestic promoters. Clients are quick to highlight Solchaga's *"commercial approach, balancing the legal defence of the project with the efficient closure of the operation."*