



Araoz & Rueda

CHAMBERS & PARTNERS EUROPE 2020 RECOMMENDS ARAOZ & RUEDA IN:

CORPORATE / M&A

Pedro Rueda
Alejandro Fernández de Araoz
Guillermo Bueno

DISPUTE RESOLUTION

Alejandro Fernández de Araoz

BANKING & FINANCE

Rafael Bazán

COMPETITION / EUROPEAN LAW

Ainhua Veiga

EMPLOYMENT

Alfonso Suárez
Clara Mañoso

REAL ESTATE

Jesús Conde

TAX

Javier Prieto



Araoz & Rueda

CORPORATE / M&A

What the team is known for

Maintains a consolidated reputation in the mid-cap M&A market. Regularly assists international companies and funds with inbound investment. Popular choice for foreign law firms looking either to refer key clients to a smaller Spanish firm or to work together on transnational M&A projects. Client portfolio comprises entities from the life sciences, transportation and TMT sectors.

Strengths

The firm garners praise for its *"great experience,"* with one source adding that it is *"a classic boutique for M&A."*

Clients find further value in the team's *"immediate response and absolute availability."*

Work highlights

Assisted Mazuelo Holding with the EUR230 million takeover bid launched over Spanish wine producer Barón de Ley.



PEDRO RUEDA · BAND 2

Pedro Rueda leads the team and enjoys a strong reputation as *"an excellent lawyer."* He offers significant experience in the acquisition and sale of Spanish companies, as well as advising domestic private equity funds on cross-border transactions.



Araoz & Rueda

CORPORATE / M&A



ALEJANDRO FERNÁNDEZ DE ARAOZ · BAND 6

Alejandro Fernández de Araoz is widely known for his experience and draws strong praise from clients for his *"commercial vision."* He advises on M&A deals in the pharmaceutical, renewable energy and financial services sectors.



GUILLERMO BUENO · ASSOCIATES TO WATCH

Guillermo Bueno assists with transactions in the manufacturing, construction and automotive sectors. Clients say that he *"delivers the product promptly and the quality of work is excellent."*



Araoz & Rueda

COMPETITION / EUROPEAN LAW



AINHOA VEIGA · BAND 4

The *"practical and knowledgeable"* **Ainhoa Veiga** routinely assists with day-to-day competition mandates, as well as advising on merger control proceedings and distribution agreements. She represents clients in cartel and infringement investigations, in addition to appealing CNMC decisions.



Araoz & Rueda

BANKING & FINANCE



RAFAEL BAZÁN · BAND 2

Rafael Bazán of Araoz & Rueda is recognised for advising a range of high-profile banks on the sale and acquisition of portfolios, including distressed portfolios. He further assists clients with the financing of takeover bids.



Araoz & Rueda

DISPUTE RESOLUTION

What the team is known for

Long-standing Madrid firm that often assists clients with commercial litigation or administrative proceedings, acting for both plaintiffs and defendants. Advises on the termination of contracts, mis-selling claims and real estate disputes, in addition to bankruptcy-related litigation. Has further activity in disputes in the renewable energy sector.

Strengths

The team draws praise for being *"very fast in understanding the complexities of the claim and in drafting a very robust defence."*



ALEJANDRO FERNÁNDEZ DE ARAOZ - BAND 5

Alejandro Fernández de Araoz has experience in commercial disputes and insolvency litigation. Interviewees dub him *"a tough litigator."*



Araoz & Rueda

EMPLOYMENT



ALFONSO SUÁREZ · BAND 4

Alfonso Suárez of Araoz & Rueda is known for his experience in collective redundancies. Clients draw attention to his negotiation skills.



CLARA MAÑOSO · ASSOCIATES TO WATCH

Clients consider associate-to-watch **Clara Mañoso** of Araoz & Rueda to be "**very responsible.**" She regularly assists with workforce restructurings and other employment issues arising from transactions.



Araoz & Rueda

REAL ESTATE



JESÚS CONDE · BAND 5

Jesús Conde of Araoz & Rueda receives recognition in the market, with one client stating: *"He helps to narrow the issues, putting himself in the counterparty's shoes and pre-empting issues, finding alternative solutions."* He regularly advises on restructuring matters, as well as planning and administrative issues.



Araoz & Rueda

TAX

What the team is known for

Has notable experience in the appeal of Spanish tax audits. Advises on the tax structuring of mid-cap M&A or real estate transactions. Handles standalone advisory mandates for companies and industry associations seeking to ensure compliance with Spanish tax rules. Also advises on the tax applicable to expatriate employees.

Strengths

Clients highlight *"the technical skills of the team and the quick responses that we receive from all team members."*

One interviewee praises the firm's clear communication, saying: *"We get reports every month on the status of every issue."* The same source goes on to state: *"They give great feedback and suggestions on all legal issues we might face."*

Work highlights

Advised Expeditors on the design of an incentives plan for expatriate employees.



JAVIER PRIETO · BAND 4

Javier Prieto has a broad tax practice that extends from advisory mandates linked to the expatriation of employees through to the appeal of decisions taken by the Spanish tax authorities. Clients say that *"he is able to understand the issue very quickly and summarise our needs."* *"He is proactive and makes sure he gets ahead of all of the new issues that arise,"* says another source.