



Araoz & Rueda



CHAMBERS & PARTNERS EUROPE 2019 RECOMIENDA A ARAOZ & RUEDA EN:

CORPORATE / M&A

Pedro Rueda

DISPUTE RESOLUTION

Alejandro Fernández de Araoz

BANKING & FINANCE

Rafael Bazán

COMPETITION / EUROPEAN LAW

Ainhua Veiga

EMPLOYMENT

Alfonso Suárez
Clara Mañoso

REAL ESTATE

Jesús Conde

TAX

Javier Prieto



Araoz & Rueda



CORPORATE / M&A (BAND 5)

PEDRO RUEDA (BAND 2)



PEDRO RUEDA
BAND 2

What the team is known for

Maintains a consolidated reputation in the mid-cap M&A market, habitually advising Spanish and foreign clients on cross-border transactions. Popular choice for foreign law firms looking either to refer key clients to a smaller Spanish firm or to work together on transnational M&A projects. Notable activity on the buy side of M&A transactions. Client portfolio comprises entities from the life sciences, transport and TMT sectors.

Strengths

Interviewees report the team to be *"helpful, knowledgeable, efficient and proactive."*

Work highlights

Advised Dermapharm on the Spanish legal aspects of its acquisition of Trommsdorf from Ferrer.

Notable practitioners

Pedro Rueda is regarded as *"a strong and disciplined negotiator"* who has the ability to *"cut through to the point of the issue."* He acts on both the buy and sell sides of cross-border M&A transactions, including splits, acquisitions and joint ventures, and is notably active in the financial and industrial spaces.



Araoz & Rueda



COMPETITION / EUROPEAN LAW

AINHOA VEIGA (BAND 3)



AINHOA VEIGA
BAND 3

Notable practitioners

Clients appreciate **Ainhoa Veiga** of Araoz & Rueda's "*transparent and realistic*" approach. She has considerable experience in dealing with distribution agreements, representing clients before the CNMC due to complaints and cartel cases. Veiga also advises on merger control procedures.



Araoz & Rueda



BANKING & FINANCE

RAFAEL BAZÁN (BAND 2)



RAFAEL BAZÁN
BAND 2

Notable practitioners

Rafael Bazán of Araoz & Rueda draws praise for his *"very business-oriented"* approach in mandates which include debt refinancing operations, NPL deals and acquisition finance. He is adept at advising both borrowing and lending parties. Clients report: *"He goes right to the bottom of the matter, he's always available and ready to help: it's a pleasure to work with him."*



Araoz & Rueda



DISPUTE RESOLUTION (BAND 5)

ALEJANDRO FERNÁNDEZ DE ARAOZ (BAND 5)



ALEJANDRO FERNÁNDEZ DE ARAOZ
BAND 5

What the team is known for

Long-standing Madrid firm that often assists clients with commercial litigation or administrative proceedings, acting for both plaintiffs and defendants. Advises on the termination of contracts, mis-selling claims and real estate disputes, in addition to bankruptcy-related litigation.

Strengths

Sources describe the department as "knowledgeable and oriented to problem solving," adding: "The lawyers are very proactive and call us before we pick up the phone to call them. In our case they meet the deadlines all the time and are very helpful in negotiations."

"They are very good lawyers in court and all members of the team are available and at the client's disposal when needed," says another interviewee.

Work highlights

Represented a renewable energy company in the challenge to a modification of a water concession for the production of electricity.

Notable practitioners

Alejandro Fernández de Araoz focuses his practice on contentious issues arising from commercial matters and insolvency situations. Interviewees say that "he understands the problem, works around it and looks for the best way to solve it. He is not discouraged by adversity and takes all measures to achieve resolution."



Araoz & Rueda



EMPLOYMENT (RECOGNISED PRACTITIONER)

ALFONSO SUÁREZ (BAND 4) / CLARA MAÑOSO (ASSOCIATES TO WATCH)



ALFONSO SUÁREZ
BAND 4



CLARA MAÑOSO
ASSOCIATES TO WATCH

Notable practitioners

Araoz & Rueda's **Alfonso Suárez** offers expertise in negotiations with unions, individual dismissals and the employment aspects of M&A transactions. Sources recommend him for his *"exceptional management of labour law and extreme sensitivity to the needs of the client."*

According to clients, **Clara Mañoso** of Araoz & Rueda is *"extremely knowledgeable and a pleasure to deal with."* She supports clients in the negotiation of working conditions and in collective dismissals.



Araoz & Rueda



REAL ESTATE

JESÚS CONDE (BAND 5)



JESÚS CONDE
BAND 5

Notable practitioners

Jesús Conde of Araoz & Rueda frequently represents Spanish and international investors and asset managers in transactional real estate mandates. He also assists retail clients with complex lease negotiations. *"He's a very commercially minded lawyer who gives good support to our business,"* says one source.



Araoz & Rueda



TAX (BAND 6)

JAVIER PRIETO (BAND 4)



JAVIER PRIETO
BAND 4

What the team is known for

Advises corporate clients and private equity houses on corporate tax matters and on the tax planning of mid-cap M&A or real estate transactions. Clients include foreign investors buying distressed debt portfolios or stakes in Spanish start-ups. Assists private individuals and companies with tax investigations.

Strengths

Sources say that the lawyers are *"commercially savvy, technically strong and deliver exactly what I need."*

"They break their advice down into layman's terms," states one interviewee, whilst another praises the lawyers' proactive approach, saying: *"They give us updates and suggestions on what we should do."*

Work highlights

Advised IGENOMIX on all tax issues relating to its joint venture agreement with Veritas Genetics.

Notable practitioners

Javier Prieto has notable experience in the structuring of both national and international M&A transactions. Interviewees praise his attention to detail and say that "he's an excellent technician and very commercially savvy."