



CHAMBERS EUROPE 2018



CHAMBERS & PARTNERS EUROPE 2018 RECOMIENDA A ARAOZ & RUEDA EN:

CORPORATE AND M&A

- Pedro Rueda

DISPUTE RESOLUTION

- Alejandro Fernández de Araoz
- Clifford J. Hendel

COMPETITION / EUROPEAN LAW

- Ainhoa Veiga

BANKING & FINANCE

- Rafael Bazán

EMPLOYMENT

- Alfonso Suárez
- Clara Mañoso

REAL ESTATE

- Jesús Conde

TAX

- Javier Prieto



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CORPORATE AND M&A (BAND 4)

PEDRO RUEDA (BAND 2)



PEDRO RUEDA
BAND 2

"I can pick up the phone and call Pedro and he's 100% up to date on every bit of advice we have had," says one interviewee, while another adds: "He's involved in everything and can spot issues in the contracts in seconds."

Sources also draw attention to his English language skills and his experience in handling cross-border transactions.

What the team is known for maintains a consolidated reputation in the mid-cap M&A market, habitually advising Spanish and foreign clients on cross-border transactions. Popular choice for foreign law firms looking either to refer key clients to a smaller Spanish firm or to work together on transnational M&A projects. Has additional experience working with companies based in China.

Pedro Rueda consistently attracts superb praise for his work on mid-cap M&A mandates.

Strengths "I work directly with the senior partners and they are totally involved" says one client, going on to say: "They don't just win the deal and then assign it to someone else in the firm. Instead they are involved from the beginning to the end."

Clients further note that the lawyers are "always quick to respond and their advice is digestible and neat."

Work highlights Advised Charme Capital Partners on its acquisition of a majority stake in Igenomix through mid-market fund Charme III.

Assisted Orpea Group with its acquisition of Sanyres Group and its portfolio of 18 Spanish healthcare facilities.



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DISPUTE RESOLUTION (BAND 5)

ALEJANDRO FDEZ. DE ARAOZ (BAND 5)

DISPUTE RESOLUTION – FRANCE (EXPERTISE BASED ABROAD)

CLIFFORD HENDEL (BAND 2)

MOST IN DEMAND ARBITRATORS – SPAIN



**ALEJANDRO
FERNÁNDEZ DE ARAOZ**
BAND 5



CLIFFORD J. HENDEL
MOST IN DEMAND ARBITRATOR
BAND 2

What the team is known for Long-standing Madrid firm that often assists clients with commercial litigation or administrative proceedings. Advises on the termination of distribution contracts and the recovery of receivables. Broad sector experience includes work in consumable goods, finance, energy and healthcare. Benefits from practitioners who possess an extensive track record in international arbitrations.

Strengths Sources highlight the team's flexibility, saying: "They really understand your problem quickly and give alternative solutions."

Interviewees further note the firm's capacity to work on cross-border mandates: "They are responsive, have good English and it is easy to communicate with them."

Significant Clients Gala Capital, Perfetti Van Melle, Eni, Yoigo, AT-Biotech.

Interviewees note **Alejandro Fernández de Araoz** of **Araoz & Rueda's** ability to handle both advisory and contentious mandates, describing him as "an all-terrain lawyer, a very intelligent and very good counsel," who "negotiates commercial agreements very well." He has further experience in arbitrations arising from disputed SPA or other commercial contracts.

Clifford Hendel of **Araoz & Rueda** is best known for his work as arbitrator in commercial and sports cases. His joint US and Spanish law qualification contributes to his popularity among parties looking to appoint arbitrators to international disputes.



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COMPETITION / EUROPEAN LAW

AINHOA VEIGA (BAND 3)



AINHOA VEIGA
BAND 3

Ainhoa Veiga of **Araoz & Rueda** has experience in merger control, compliance and private enforcement matters. Her additional experience in unfair competition mandates was demonstrated in advice to POMPADOUR Ibérica on European competition and food law concerning the comparative advertising of food supplements.

Sources say she is "**very keen to achieve success for the client,**" with one client adding: "**She is extremely knowledgeable and practical, and is able to adapt to the client's requests.**"



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BANKING & FINANCE

RAFAEL BAZÁN (BAND 2)



RAFAEL BAZÁN
BAND 2

Clients highlight **Rafael Bazán López** for his "negotiation skills and excellent knowledge of Spanish regulations." Interviewees further note that in complex situations he "knows how to manage everyone's interests."

A recent addition to the team at **Araoz & Rueda**, he has standout experience on the sell side of distressed loan portfolio transactions. He also assists with corporate finance, acquisition finance and asset finance transactions.



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EMPLOYMENT (BAND 5)

ALFONSO SUÁREZ (BAND 5)

CLARA MAÑOSO (ASSOCIATES TO WATCH)



ALFONSO SUÁREZ
BAND 4



CLARA MAÑOSO
ASSOCIATES TO WATCH

What the team is known for most active on the implementation of redundancy plans and on related litigation. Advises on the negotiation and execution of senior management contracts and handles due diligence in support of M&A transactions, particularly for companies in the food and beverage sector.

Strengths Clients value the team for its "capacity, extensive knowledge and real accessibility."

One source says: "They advised us skilfully on countless doubts or requests we had and they accompanied us whenever necessary."

Work highlights Acted for Grupo Emperador on the labour aspects of its acquisition of a brandy distillery in Jerez de la Frontera.

Alfonso Suárez assists with corporate transactions, claims brought by trade unions and issues relating to the hiring and termination of senior management. He is valued for his "very high technical knowledge, effectiveness and client service," with one source adding: "He has a calm presence and facilitates reaching agreements."

Clara Mañoso has experience in litigation and advising on the employment aspects of transactions. Clients report: "Clara is decisive, effective and establishes arguments with conviction, as well as being polite, respectful and good at anticipating any possible situations in advance."



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REAL ESTATE

JESÚS CONDE (BAND 4)



JESÚS CONDE
BAND 4

Sources say that **Jesús Conde** of **Araoz & Rueda** has a **"high level of understanding of the problems that can arise on a deal"** and offers **"professionalism and kindness in equal parts."**

He has a broad real estate practice that includes the negotiation of lease agreements and construction contracts. He advised Etro on its leasing of store premises in Barcelona-based La Roca Village.



CHAMBERS EUROPE 2018



TAX (BAND 6)

JAVIER PRIETO (BAND 4)



JAVIER PRIETO
BAND 4

What the team is known for Advises Spanish corporate clients and private equity houses on corporate tax matters and on the tax planning of mid-cap M&A, refinancing or real estate transactions. Also assists private individuals and companies with tax investigations. Team members have further expertise in tax issues related to insolvencies. Works in connection with its banking and finance, private equity and corporate M&A departments in order to provide a full range of support on tax mandates.

Strengths Interviewees appreciate that the lawyers are "reliable and work rigorously."

Clients report that **Javier Prieto** is "hard-working, very clear in his explanations and totally reliable." He is well equipped to handle the tax aspects of M&A transactions and the tax structuring of international investments, often on behalf of key financial institutions. "He is very devoted to the client's needs," says one interviewee.