



ARAOZ & RUEDA

CHAMBERS EUROPE 2017



CHAMBERS EUROPE 2017 RECOMIENDA A ARAOZ & RUEDA EN:

- Pedro Rueda

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- Ainhoa Veiga

- Javier Prieto

- Alfonso Suárez

- Jesús Conde

- Alejandro Fernández de Araoz

- Clifford Hendel



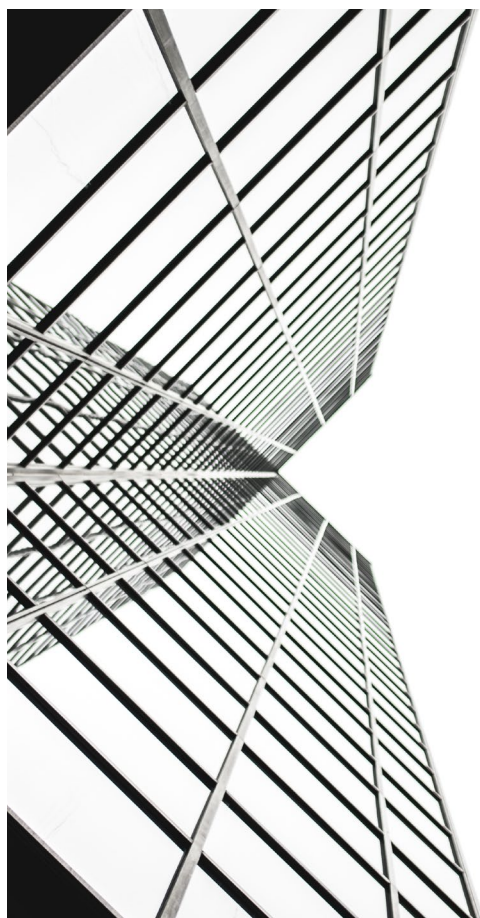
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CORPORATE AND M&A

ARAOZ Y RUEDA (BAND 4)
PEDRO RUEDA (BAND 2)



What the team is known for: The firm maintains a consolidated reputation in the mid-cap M&A market, habitually advising Spanish and foreign clients with cross-border transactions. The team is particularly active in sectors such as pharmaceuticals, energy, media, transport and logistics.

Strengths (quotes from clients)

"A prompt and effective team, I find them to be technically excellent and responsive."

"They have good knowledge of other jurisdictions and are great in negotiations."

Notable practitioners

Sources widely consider **Pedro Rueda** to be a **"pragmatic and efficient" practitioner who has "great language and negotiation skills."** As head of the department, he has extensive experience in M&A, joint ventures and other corporate matters. He regularly works with clients in the financial and industrial sectors.



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PRIVATE EQUITY

ARAOZ Y RUEDA (BAND 4)
PEDRO RUEDA (BAND 2)

What the team is known for: Compact, specialised team that routinely advises domestic and international private equity clients on acquisitions, investments and divestments. Also offers significant experience assisting venture capital entities with a range of investments. Sector expertise includes transportation, energy and healthcare.

Strengths: The team's "quality, efficiency and high level of service" is singled out by market sources.

Notable practitioners

Pedro Rueda is a key contact for this practice area.





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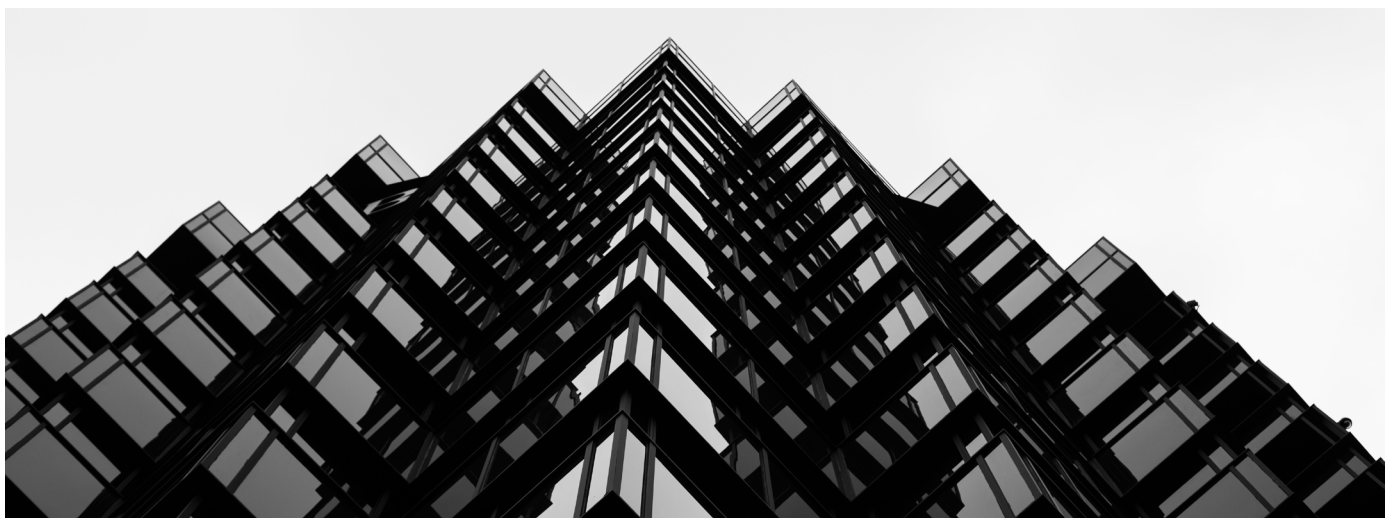
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COMPETITION / ANTITRUST

AINHOA VEIGA (BAND 3)

Araoz & Rueda's **Ainhua Veiga** "was effective when dealing with the competition authorities and was very good all round." She commonly assists companies with merger proceedings, distribution contracts and CNMC investigations. She has recently been instructed by IBA Molecular to advise on public procurement proceedings in hospitals.





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TAX

ARAOZ Y RUEDA (BAND 6)
JAVIER PRIETO (BAND 4)

What the team is known for: Advises Spanish corporate clients and private equity houses on corporate tax matters and on the tax planning of mid-cap M&A, refinancing or real estate transactions. Also assists private individuals and companies with tax investigations. Team members have further expertise in tax issues related to insolvencies.

Strengths (quotes from clients)

"The lawyers are diligent in their work and one of the things I like the most is that they are very quick."

"The firm gives very good global advice."

"In terms of the price and the quality of the work the mix is very good."

Notable practitioners

Key partner **Javier Prieto** handles a broad range of tax structuring, indirect tax and international taxation mandates for companies and private individuals. Clients highlight the **"technical knowledge that he has of Spanish tax law"** and say that it is **"easy to contact him and he gives rapid responses."**





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EMPLOYMENT

ARAOZ Y RUEDA (BAND 5)

ALFONSO SUÁREZ MIGOYO (BAND 4)



What the team is known for: Most active on the implementation of redundancy plans and on related litigation. Also handles due diligence in support of M&A transactions.

Strengths: Clients are impressed by the firm's "ability to negotiate with the unions and provide good advice in difficult situations."

"They are thorough in their advice but are also practical in that they don't allow excessive detail to affect the practicality of their service."

Notable practitioners

Clients praise for his **Alfonso Suárez Migoyo** his negotiation skills and say that he "goes the extra mile to support my business in terms of providing relevant practical information." He acted for Pelican Rouge Coffee Solutions on a redundancy procedure and on negotiations for the modification of working conditions.



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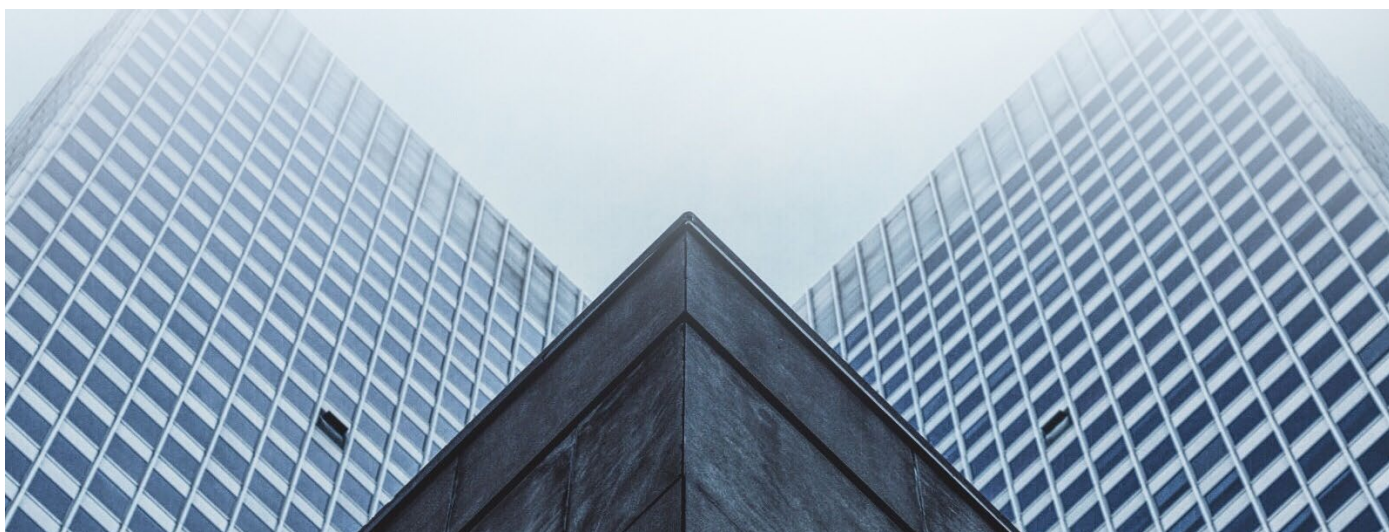
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REAL ESTATE

JESÚS CONDE (BAND 4)

Jesús Conde recently joined Araoz & Rueda. His practice includes advising on transactional instructions as well as mandates concerning the outsourcing of real estate management. Interviewees recommend him because **"he is diligent and he knows what he is doing."**





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DISPUTE RESOLUTION

MOST IN DEMAND ARBITRATORS – SPAIN
CLIFFORD HENDEL (BAND 2)

DISPUTE RESOLUTION – FRANCE (EXPERTISE BASED ABROAD)
ALEJANDRO FDEZ. DE ARAOZ (BAND 5)

What the team is known for: Established Madrid firm assisting clients with administrative proceedings, including claims linked to environmental and planning matters. Also active in commercial cases involving M&A and telecommunications law. As well as litigation, the department includes practitioners who possess an extensive track record in key international arbitration courts.

Strengths: "The team approaches every matter as if it were the only one they had."

"The lawyers know perfectly how to focus each situation and what the best solution for each case is."

Notable practitioners

Clifford Hendel is described by market commentators as "a tremendous lawyer with really good expertise in corporate matters." His practice involves both sitting as arbitrator and representing clients in arbitration proceedings. He also advises companies on the enforcement

of awards.

Sources really appreciate **Alejandro Fernández de Aroz's** "strategic vision, absolute loyalty to the client and maximum involvement in the matters." He is highlighted for his particular expertise in commercial and transactional matters.

