



# **CHAMBERS EUROPE 2016 RECOMIENDA A ARAOZ & RUEDA EN:**

# CORPORATE AND M&A

- Pedro Rueda

# **PRIVATE EQUITY**

- Francisco Aldavero

# BANKING AND FINANCE

- Guillermo Yuste

# **DISPUTE RESOLUTION**

- Alejandro Fernández de Araoz
- Clifford Hendel

# **EUAND COMPETITION**

- Ainhoa Veiga

# **EMPLOYMENT**

- Alfonso Suárez
- Pilar Albert

# TAX

- Javier Prieto





#### CORPORATE AND M&A ARAOZ & RUEDA (BAND 4) PEDRO RUEDA (BAND 2)

What the team is known for: Compact Madrid team with a consolidated reputation in the midcap M&A market. Assists Spanish and foreign corporate clients with cross-border deals.

Strengths (quotes from clients)

"A boutique firm with specialized lawyers who are focused on clients' needs".

"I value the lawyers' excellent treatment of the client and the defence of the clients' needs".

Clients appreciate that **Pedro Rueda** "handles the work himself and if you call you always get an answer from him directly." He has a long-standing reputation among peers as an experienced corporate and M&A lawyer working for mid-sized and some larger Spanish industrials. One source further notes Rueda's ability to "resolve conflicts and find solutions".

#### PRIVATE EQUITY ARAOZ & RUEDA (BAND 4) FRANCISCO ALDAVERO (BAND 1)

What the team is known for: Compact, specialized team that routinely advises domestic and international private equity clients on acquisitions, investments and divestments. Benefits from significant experience of transactions related to sectors such as food and beverage, energy and media. Further noted expertise in venture capital issues.

Strengths (quotes from clients)

"There is a lot of involvement from senior people on the deals and I really value that".

**Francisco Aldavero** is a well-known name in the field of private equity transactions. He receives high praise for being "very good at negotiating" and for having "a lot of experience." Recent instructions include assisting Baring Private Equity with a reinvestment in Avanza Externalización de Servicios.





#### BANKING AND FINANCE GUILLERMO YUSTE (BAND 5)

What the team is known for: Offers experience in debt restructuring and refinancing, real estate finance and asset finance. Advises a broad range of entities, such as financial institutions, investment funds and private capital ventures.

Guillermo Yuste is noted for his experience in the banking and finance sector, where he focuses on corporate finance, structured finance, acquisitions and debt restructuring in domestic and international transactions.

#### <u>COMPETITION / ANTITRUST</u> AINHOA VEIGA (BAND 3)

Ainhoa Veiga of Araoz & Rueda is the head of department and is well regarded in the market. Her practice includes advising on merger control and IP-related matters. Market commentators describe her as "very good, straightforward and practical."

#### <u>TAX</u> ARAOZ & RUEDA (BAND 6) JAVIER PRIETO (BAND 4)

What the team is known for: Provides transactional tax advice, offering support in corporate tax, in private equity and also in matters within the financial services industry. Frequently acts on tax inspections, in addition to handling complex debt restructuring mandates.

Strengths (quotes from clients)

"I was happy: it is the attention given to the client, the proactivity, the prompt response – it provides good service".

"The firm has the technical knowledge, accessibility and does quick work".

Javier Prieto offers experience advising on the tax aspects of domestic and international M&A transactions, in addition to the implementation of finance structures. A source notes: "He has very good knowledge of the tax world; he's a very good adviser." Another praises his client skills: "He has lots of empathy for their needs".





#### EMPLOYMENT ARAOZ & RUEDA (BAND 4) PILAR ALBERT (BAND 3) ALFONSO SUÁREZ MIGOYO (BAND 4)

What the team is known for: Retains an impressive list of clients including family businesses and companies from the food industry. Offers services from M&A-related matters to advice on employee handbooks, all kinds of dismissals and protection of trade secrets, with a broad litigation practice.

Strengths (quotes from clients)

"The high degree of partner involvement in the matters really stands out".

"Our satisfaction is utmost: the response time, empathy and involvement in each of the matters dealt with is very professional"

**Pilar Albert** has **"enviable professional skills."** She is **praised for her experience and result-oriented approach**. Recent standout mandates include advising Europraliné on general employment issues, as well as representing the client in court.

Recommended for negotiation of contracts, litigation and workforce restructuring, Alfonso Suárez Migoyo "understands clients' needs to perfection." Sources comment that he is "quick, efficient, professional and a great negotiator".





#### **DISPUTE RESOLUTION**

#### MOST IN DEMAND ARBITRATORS – SPAIN CLIFFORD HENDEL (BAND 2) DISPUTE RESOLUTION – FRANCE (EXPERTISE BASED ABROAD) ALEJANDRO FDEZ. DE ARAOZ (BAND 4)

What the team is known for: Established Madrid firm with notable recent activity in administrative proceedings, including claims linked to environmental and planning law. Key individuals have extensive track records as counsel and arbitrators in the most important international arbitration courts.

Strengths (quotes from clients)

"One advantage is that you work very closely with the partners; in most big firms it is not so easy to work with the partner but in the case of Araoz & Rueda, you can work directly with the senior lawyer".

**Clifford Hendel** of Araoz & Rueda receives particular praise for his US law experience and for his regular appointment as arbitrator in ICC, CAS, LCIA and CAM arbitrations.

Alejandro Fernández de Araoz of Araoz & Rueda has a tremendously broad practice that encompasses contentious and non-contentious commercial issues. Clients describe him as a "tough negotiator," adding: "He is very intelligent and knows how my business works very well ."